



UNION COLLEGE

Financial Statements

June 30, 2025 and 2024

(With Independent Auditors' Report Thereon)

UNION COLLEGE
Financial Statements
June 30, 2025 and 2024

Table of Contents

	Page(s)
Independent Auditors' Report	1–2
Financial Statements:	
Statements of Financial Position	3
Statements of Activities	4–5
Statements of Cash Flows	6
Notes to Financial Statements	7–30



KPMG LLP
515 Broadway
Albany, NY 12207-2974

Independent Auditors' Report

The Board of Trustees
Union College:

Report on the Audit of the Financial Statements

Opinion

We have audited the financial statements of Union College (the College), which comprise the statements of financial position as of June 30, 2025 and 2024, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the College as of June 30, 2025 and 2024, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the College and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with U.S. generally accepted accounting principles, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for one year after the date that the financial statements are issued.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the College's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

KPMG LLP

Albany, New York
May 1, 2026

UNION COLLEGE
Statements of Financial Position
June 30, 2025 and 2024

Assets	2025	2024
Cash and cash equivalents	\$ 21,205,013	27,543,193
Restricted cash	—	10,055,654
Deposits with bond trustees	9,891,415	6,277,966
Pledges receivable, net	79,141,298	77,594,982
Notes and accounts receivable, net	9,870,201	9,800,360
Other assets	20,947,947	9,998,444
Investments	599,850,836	543,176,480
Receivable for investments sold	2,805,754	21,870,228
Beneficial interest in irrevocable trusts	2,441,045	2,277,314
Land, buildings, and equipment, net	277,384,216	277,142,809
Total assets	<u>\$ 1,023,537,725</u>	<u>985,737,430</u>
Liabilities and Net Assets		
Liabilities:		
Accounts payable and accrued expenses	\$ 21,782,987	16,600,820
Deposits and advances	2,946,211	4,271,860
Line of credit - Short term	16,115,000	10,000,000
Pooled life income and charitable gift annuities payable	2,755,205	3,813,966
Refundable federal student loan funds	35,261	39,763
Accrued postretirement benefits	6,278,076	6,373,168
Other liabilities	2,175,395	1,586,217
Long-term debt, net	180,588,202	181,072,936
Total liabilities	<u>232,676,337</u>	<u>223,758,730</u>
Net assets:		
Without donor restrictions	258,976,737	264,425,329
With donor restrictions	531,884,651	497,553,371
Total net assets	<u>790,861,388</u>	<u>761,978,700</u>
Total liabilities and net assets	<u>\$ 1,023,537,725</u>	<u>985,737,430</u>

See accompanying notes to financial statements.

UNION COLLEGE

Statement of Activities

Year ended June 30, 2025

(with summarized information for the year ended June 30, 2024)

	2025			2024
	Without donor restrictions	With donor restrictions	Total	Total
Operating activities:				
Revenue:				
Tuition, fees, room and board, net of financial aid	\$ 88,277,121	—	88,277,121	90,629,560
Endowment return utilized for operations	33,100,239	—	33,100,239	26,062,742
Other investment and interest income	1,378,538	—	1,378,538	1,336,544
Government grants	1,182,244	—	1,182,244	3,311,567
Private gifts and grants	4,434,095	3,128,731	7,562,826	8,119,064
Intercollegiate athletics and other sources	3,414,251	—	3,414,251	2,361,766
Auxiliary enterprises	3,374,650	—	3,374,650	2,405,998
Net assets released from restrictions	3,012,966	(3,012,966)	—	—
Total revenue	<u>138,174,104</u>	<u>115,765</u>	<u>138,289,869</u>	<u>134,227,241</u>
Expenses:				
Instructional and departmental research	59,899,348	—	59,899,348	54,756,979
Sponsored research programs	1,312,486	—	1,312,486	1,498,867
Academic support	10,509,540	—	10,509,540	15,703,762
Student services	11,473,148	—	11,473,148	11,433,159
Institutional support	32,375,736	—	32,375,736	31,317,547
Auxiliary operations	27,058,299	—	27,058,299	26,092,274
Intercollegiate athletics and other	14,386,874	—	14,386,874	12,480,933
Total expenses	<u>157,015,431</u>	<u>—</u>	<u>157,015,431</u>	<u>153,283,521</u>
(Decrease) increase in net assets from operating activities	<u>(18,841,327)</u>	<u>115,765</u>	<u>(18,725,562)</u>	<u>(19,056,280)</u>
Nonoperating activities:				
Investment return, net of amounts utilized for operations	8,776,924	19,513,783	28,290,707	28,023,283
Private gifts and grants	371,907	17,072,083	17,443,990	39,373,430
Change in value of split-interest agreements	1,034,847	—	1,034,847	208,619
Postretirement benefits	492,282	—	492,282	317,015
Loss on defeasance of debt	—	—	—	(236,941)
Other	346,424	—	346,424	8,290
Net assets released from restrictions	2,370,351	(2,370,351)	—	—
Increase in net assets from nonoperating activities	<u>13,392,735</u>	<u>34,215,515</u>	<u>47,608,250</u>	<u>67,693,696</u>
(Decrease) increase in net assets	<u>(5,448,592)</u>	<u>34,331,280</u>	<u>28,882,688</u>	<u>48,637,416</u>
Net assets at beginning of year	<u>264,425,329</u>	<u>497,553,371</u>	<u>761,978,700</u>	<u>713,341,284</u>
Net assets at end of year	\$ <u>258,976,737</u>	<u>531,884,651</u>	<u>790,861,388</u>	<u>761,978,700</u>

UNION COLLEGE
Statement of Activities
Year ended June 30, 2024

	2024		
	Without donor restrictions	With donor restrictions	Total
Operating activities:			
Revenue:			
Tuition, fees, room and board, net of financial aid	\$ 90,629,560	—	90,629,560
Endowment return utilized for operations	26,062,742	—	26,062,742
Other investment and interest income	1,336,544	—	1,336,544
Government grants	3,304,153	7,414	3,311,567
Private gifts and grants	5,964,479	2,154,585	8,119,064
Intercollegiate athletics and other sources	2,361,766	—	2,361,766
Auxiliary enterprises	2,405,998	—	2,405,998
Net assets released from restrictions	3,561,706	(3,561,706)	—
Total revenue	135,626,948	(1,399,707)	134,227,241
Expenses:			
Instructional and departmental research	54,756,979	—	54,756,979
Sponsored research programs	1,498,867	—	1,498,867
Academic support	15,703,762	—	15,703,762
Student services	11,433,159	—	11,433,159
Institutional support	31,317,547	—	31,317,547
Auxiliary operations	26,092,274	—	26,092,274
Intercollegiate athletics and other	12,480,933	—	12,480,933
Total expenses	153,283,521	—	153,283,521
Decrease in net assets from operating activities	(17,656,573)	(1,399,707)	(19,056,280)
Nonoperating activities:			
Investment return, net of amounts utilized for operations	8,386,612	19,636,671	28,023,283
Private gifts and grants	547,688	38,825,742	39,373,430
Change in value of split-interest agreements	208,619	—	208,619
Postretirement benefits	317,015	—	317,015
Gain on defeasance of debt	(236,941)	—	(236,941)
Other	8,290	—	8,290
Change in restricted other	(2,754,618)	2,754,618	—
Net assets released from restrictions	2,313,800	(2,313,800)	—
Increase in net assets from nonoperating activities	8,790,465	58,903,231	67,693,696
(Decrease) increase in net assets	(8,866,108)	57,503,524	48,637,416
Net assets at beginning of year	273,291,437	440,049,847	713,341,284
Net assets at end of year	\$ 264,425,329	497,553,371	761,978,700

See accompanying notes to financial statements.

UNION COLLEGE
Statements of Cash Flows
Years ended June 30, 2025 and 2024

	<u>2025</u>	<u>2024</u>
Cash flows from operating activities:		
Increase in net assets	\$ 28,882,688	48,637,416
Adjustments to reconcile increase in net assets to net cash used in operating activities:		
Depreciation, reduction in carrying amount of right-of-use assets and change in asset retirement obligations	13,737,778	12,488,259
Realized and unrealized gains from investments, net	(53,652,570)	(48,284,926)
Change in gifts of securities	339,684	—
Contributions for endowment or long-lived assets	(10,035,048)	(14,396,033)
Amortization of deferred issuance costs and discount/premium of long-term debt, net	(484,734)	(307,755)
Gain on sale of equipment	(273,037)	(19,589)
Gain on extinguishment of debt	—	236,941
Changes in assets and liabilities:		
Accounts receivable	179,022	3,019,838
Pledges receivable, net	(1,546,316)	(22,307,006)
Irrevocable trusts	(163,731)	(111,814)
Other assets	(11,538,681)	(4,485,500)
Accounts payable and accrued expenses	5,182,167	(3,402,892)
Deposits and advances	(1,325,649)	1,642,184
Accrued postretirement benefits	(95,092)	(947,684)
Other liabilities	589,178	(220,971)
Net cash (used in) provided by operating activities	<u>(30,204,341)</u>	<u>(28,459,532)</u>
Cash flows from investing activities:		
Purchases of investments	(310,834,171)	(357,073,329)
Proceeds from the sales and maturities of investments	326,537,175	391,047,312
Change in deposits with bond trustees	(3,613,449)	12,962,419
Purchases of land, buildings, and equipment	(13,460,000)	(18,195,247)
Proceeds from the sale of equipment	343,030	44,239
Student loans issued	(1,071,134)	(1,062,035)
Proceeds from collections of student loans	822,271	798,485
Net cash (used in) provided by investing activities	<u>(1,276,278)</u>	<u>28,521,844</u>
Cash flows from financing activities:		
Decrease in federal student loan funds	(4,502)	(252)
Payments of long-term debt	—	(7,920,000)
Proceeds from issuance of long-term debt	—	49,465,870
Proceeds from borrowing of line of credit	6,115,000	10,000,000
Extinguishment of long-term debt	—	(28,060,000)
Debt issuance costs	—	(847,266)
Contributions for:		
Investment in endowment	10,009,006	14,140,413
Investment in life income and charitable gift annuity agreements	26,042	255,620
Change in charitable gift annuities payable	(1,058,761)	269,007
Net cash provided by financing activities	<u>15,086,785</u>	<u>37,303,392</u>
Net (decrease) increase in cash, cash equivalents and restricted cash	<u>(16,393,834)</u>	<u>37,365,704</u>
Cash, cash equivalents and restricted cash, beginning of year	<u>37,598,847</u>	<u>233,143</u>
Cash, cash equivalents and restricted cash, end of year	<u>\$ 21,205,013</u>	<u>37,598,847</u>
Reconciliation of cash, cash equivalents and restricted cash reported within the statements of financial position that sum to the total above:		
Cash and cash equivalents	\$ 21,205,013	27,543,193
Restricted cash	—	10,055,654
	<u>\$ 21,205,013</u>	<u>37,598,847</u>
Supplemental data:		
Interest paid	\$ 8,593,540	8,069,963
Noncash investing and financing activities:		
Change in construction costs payable	\$ —	(937,906)
Change in receivable for investments sold	(19,064,474)	19,869,138

See accompanying notes to financial statements.

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

(1) Summary of Significant Accounting Policies

(a) Organization

Union College (the College) was founded in 1795 and is a coeducational, independent, liberal arts and engineering college located in Schenectady, New York. The College is a scholarly community dedicated to shaping the future and to understanding the past. Faculty, staff, and administrators welcome diverse and talented students into the community, work closely with them to provide a broad and deep education, and guide them in finding and cultivating their passions. The College does this with a wide range of disciplines and interdisciplinary programs in Liberal Arts and Engineering, as well as academic, athletic, cultural, and social activities, including opportunities to study abroad and to participate in undergraduate research and community service. The College develops in its students the analytic and reflective abilities needed to become engaged, innovative, and ethical contributors to an increasingly diverse, global and technologically complex society.

(b) Basis of Presentation

The financial statements of the College have been prepared on the accrual basis of accounting and in accordance with U.S. generally accepted accounting principles (GAAP). Accordingly, net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Net assets having similar characteristics have been classified into the following categories:

- With donor restrictions – Net assets whose use by the College is subject to donor-imposed or legal stipulations that can be fulfilled by actions of the College pursuant to those stipulations or that expire with the passage of time and those required to be maintained in perpetuity or until prudently appropriated by the Board of Trustees of the College in accordance with New York State law. Generally, the donors of these assets permit the College to use all or part of the investment return on these assets to support program activities, principally financial aid and instruction.
- Without donor restrictions – Net assets that are not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by action of the College's Board of Trustees or may otherwise be limited by contractual agreements with outside parties.

Unconditional contributions are recognized as contributions receivable at their estimated net present value when pledged. Contributions and investment return with donor-imposed restrictions are reported as revenues and net assets with donor restrictions. Net assets with donor restrictions are reclassified to net assets without donor restrictions when the College satisfies the donor-imposed restriction. Contributions with donor restrictions and investment return received and expended for the restricted purpose in the same fiscal year are recorded in net assets without donor restrictions. A contribution is conditional if the agreement includes both a barrier that must be overcome for the recipient to be entitled to the assets transferred and a right of return for the transferred assets or a right of release of the promisor's obligation to transfer assets. Conditional promises to give are not recognized until they become unconditional, that is, when the barriers on which they depend are met.

The statement of activities reflects a subtotal for the change in net assets from operations. This subtotal reflects revenues the College received for operating purposes, including investment return used for operations, and all expenses. Nonoperating activity reflects all other activity, including, but not limited to, the investment return in excess of the amount appropriated under the Board of Trustees' approved spending formula and contributions for endowment and plant purposes. Amounts also

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

include pension adjustments other than service costs and miscellaneous items not related to the College's academic or research activities.

(c) Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Items subject to such estimates and assumptions include the fair value of investments, valuation allowances for receivables and the accrual for postretirement benefits. These estimates and assumptions are based on management's best estimates and judgment. Management evaluates its estimates and assumptions on an ongoing basis using historical experience and other factors, including the current economic environment, which management believes to be reasonable under the circumstances. Management adjusts such estimates and assumptions when facts and circumstances dictate. As future events and their effects cannot be determined with precision, actual results could differ significantly from these estimates. Changes in those estimates resulting from continuing changes in the economic environment will be reflected in the financial statements in future periods.

(d) Cash and Cash Equivalents

Cash and cash equivalents, representing operating funds, include investments with an original maturity of three months or less, unless they are part of deposits with bond trustees or the endowment.

(e) Restricted cash

Restricted cash consists of cash and cash equivalents restricted toward the payment of construction costs in relation to the Mohawk Harbor Hockey Arena. The Mohawk Harbor Hockey Arena was constructed in fiscal year 2025. As of June 30, 2025, there was no restricted cash held.

(f) Other Assets

Other assets consist of prepaid expenses, right-of-use assets, life insurance, security deposits, and amounts prepaid related to the Mohawk Harbor hockey arena lease.

(g) Investments

Investments are reported in the financial statements at fair value. Investment return includes interest income and dividends and net realized and unrealized gains (losses). The fair value of fixed income and publicly traded equity securities is based upon quoted market prices obtained from active markets, or observable prices that are based on inputs not in quoted markets, but corroborated by market data, as applicable. Shares in mutual funds are based on share values reported by the funds as of the last business day of the fiscal year. Limited partnership interests, private equity and venture capital, as well as other nonmarketable investments, including hedge funds, for which a readily determinable fair value does not exist, are carried at net asset value or its equivalent (NAV) provided by the investment managers. Such alternative investment funds may hold securities or other financial instruments for which an active market exists and are priced accordingly. In addition, such funds may hold assets that require the estimation of fair values in the absence of readily determinable market values. Such valuations are determined by fund managers and consider variables such as financial performance of investments, including comparison of comparable companies' earnings multiples, cash flows analysis,

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

recent sales prices of investments, and other pertinent information and may reflect discounts for the illiquid nature of certain investments held. Because of the inherent uncertainty of valuation for these investments, the investment manager's estimate may differ from the values that would have been used had an active market existed.

The College utilizes the NAV reported by the managers of each of the alternative investment funds as a practical expedient for estimating the fair value of each investment. These investments are redeemable at NAV under the original terms of the subscription agreements and operations of the underlying funds. However, it is possible that these redemption rights may be restricted or eliminated by the funds in the future in accordance with the underlying fund agreements. Due to the nature of the investments held by these funds, changes in market conditions and the economic environment may significantly impact the NAV of the funds and, consequently, the fair value of the College's interests in the funds. Changes to the liquidity provisions of the funds may also significantly impact the fair value of the College's interest in the funds. Additionally, although certain investments may be sold in a secondary market transaction, subject to meeting certain requirements of the governing documents of the funds, the secondary market is not active and individual transactions are not necessarily observable. It is therefore reasonably possible that if the College were to sell a fund in the secondary market, the sale could occur at an amount different from the reported value, and the difference could be material.

Investment securities are exposed to various risks, such as interest rate, market, and credit risks. The Investment Committee of the College's Board of Trustees continually monitors investment market conditions and the impact on the College's investment portfolio. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the statements of financial position.

(h) Irrevocable Trusts

Several donors have established irrevocable trusts whereby the College is a beneficiary, but not the trustee. The present value of the portion of the trusts estimated to be distributable to the College upon the termination of the trusts is recorded as beneficial interest in irrevocable trusts in the statements of financial position.

(i) Land, Buildings, and Equipment, Net

Land, buildings, building improvements, other improvements, and equipment and furniture are recorded at cost, including interest on funds borrowed to finance construction, at the date of acquisition or estimated fair value at the date of donation. Depreciation is recorded using the straight-line method

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

with estimated useful lives used in the calculation of depreciation by major category of assets, with the exception of land and artwork, are as follows:

Buildings	40 years
Building improvements	40 years
Other improvements	10 years
Equipment and furniture:	
Equipment (non-computer) and furniture	10 years
Vehicles	7 years
Computer equipment	3 years
Library books	10 years

(j) Collections (Unaudited)

The College's collections are made up of approximately 36,500 objects and their estimated fair value is approximately \$27,600,000 (unaudited). The College's policy is not to capitalize its collections. The College's collections comprise paintings and portraits, furniture, works on paper, scientific instrumentation, and other objects.

The College's collections are held for educational, research, scientific, and curatorial purposes. Each of the items is catalogued, preserved, and cared for, and activities verifying their existence and assessing their condition are performed periodically. All proceeds resulting from the deaccession of objects from the permanent collection are allocated for the maintenance of the collections. During the year ended June 30, 2025 one object with a fair value of \$71,300 was deaccessioned. During the year ended June 30, 2024, no objects were deaccessioned.

(k) Deposits and Advances

Deposits and advances include student fees related to the College's summer session and other unearned revenue. These amounts are recognized as revenue as the services are provided to the students, generally in the following fiscal year.

(l) Refundable Federal Student Loan Funds

This liability represents obligations due to the U.S. Government under the Federal Perkins Loan Program (Perkins loans). The College is required to collect Perkins loans on behalf of the federal government. The amount due from the students for Perkins loans is \$35,261 and \$39,763 as of June 30, 2025, and 2024, respectively, and is reported in the College's financial statements as a component of notes receivable. Authority for schools to make new Perkins loans expired on October 1, 2017.

(m) Pooled Life Income and Charitable Gift Annuities Payable

The liability for the present value of the deferred gifts is based upon estimates of the life expectancy of donors and beneficiaries and discount rates. Circumstances affecting these estimates can change the estimate of the liability in future periods. The total amount representing Charitable Gift Annuity Payable at June 30, 2025 and 2024 was \$2,453,610 and \$3,214,607, respectively.

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

(n) Revenue Recognition

Revenue from tuition, fees, and housing is recognized as services are provided over the academic term to which it relates. These amounts are presented net of financial aid. Revenue from other exchange transactions, generally presented as auxiliary enterprises on the accompanying statements of activities, is recognized as revenue when goods or services are provided to customers. Auxiliary enterprises include sales of food and other dining products (not included with student meal plans), bookstore revenues, and income from athletics.

Revenue from tuition, fees, student housing, and student meal plans is determined based on published rates, and is billed and reported in the statement of activities net of financial aid. The components of tuition, fees, room and board, net of financial aid include:

	<u>2025</u>	<u>2024</u>
Tuition and fees	\$ 135,440,112	134,941,295
Room and board	<u>32,175,143</u>	<u>30,358,347</u>
Gross student charges	167,615,255	165,299,642
Less financial aid	<u>(79,338,134)</u>	<u>(74,670,082)</u>
Net student charges	\$ <u><u>88,277,121</u></u>	<u><u>90,629,560</u></u>

Unconditional contributions, including unconditional promises to give, are recognized at fair value as revenue within the appropriate net asset category when the donors' commitments are received. Conversely, unconditional contributions made by the College, including unconditional promises to give, are recognized as expenses in the period in which the commitments are made.

Sponsored activities include various research and instructional programs funded by external parties including the federal government, state governments, and private foundations. Sponsored activities revenue related to exchange contracts is recognized as the College fulfills the terms of the agreements, which generally span less than five years, and sponsored activities revenue related to nonexchange contracts is recognized as the related costs are incurred.

(o) Leases

The College is committed to minimum annual rent payments under several long-term non-cancellable financing leases for laundry machines, vehicles, and other equipment, with a weighted average remaining lease term of 5.7 and 3.1 years as of June 30, 2025 and 2024, respectively.

Right-of-use assets represent the College's right to use an underlying asset for the lease term. Lease obligations represent the College's obligation to make lease payments arising from the lease. Financing lease right-of-use assets and related obligations are recognized at commencement date based on the present value of lease payments over the lease term discounted using an appropriate incremental borrowing rate (weighted average discount rate of 3.8% and 5.2% for the years ended June 30, 2025 and 2024, respectively). The incremental borrowing rate is based on the information available at commencement date in determining the present value of lease payments. The value of an

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

option to extend or terminate a lease is reflected to the extent it is reasonably certain management will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term.

As of June 30, 2025, right of use assets and financing lease obligations of approximately \$993,000 and \$1,028,000 are included in Other assets and Other liabilities, respectively, in the statement of financial position (right of use assets and operating lease obligations of approximately \$444,000 and \$439,000, respectively, as of June 30, 2024).

During fiscal year 2024, the College entered into a arena development, lease, and management agreement for the Mohawk Harbor Events Center. Upon commencement in September 2025, the lease is accounted for as an operating lease. At that time, the College recognized a right-of-use asset and a corresponding lease liability on its balance sheet based on the present value of future lease payments. The initial lease term is 25 years with four options of 5 years each to extend. Under the terms of the lease, the College was obligated to prepay \$15,000,000 basic rent, which is included in Other assets in the statement of financial position as of June 30, 2025.

(p) Tax Status

The College is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code and is generally exempt from income tax on related income. The College recognizes the effect of income tax positions only if those positions are more likely than not of being sustained by the relevant tax authority. Changes in recognition or measurement are reflected in the period in which the change in judgment occurs. The College believes it has taken no significant uncertain tax positions.

(q) Commitments and Contingencies

Liabilities for loss contingencies arising from claims, assessments, litigation, and other sources are recorded when it is possible that a liability has been incurred and the amount can be reasonably estimated. Legal costs associated with loss contingencies are expensed as incurred.

The College is subject to legal proceedings and claims that arise in the ordinary course of its business. In the opinion of management, the amount of any ultimate liability with respect to those actions will not materially affect the College's financial statements.

The College recognizes a liability for the fair value of conditional asset retirement obligations if their fair values can be reasonably estimated. This liability is initially recorded as an increase to the associated asset and depreciated over the remaining useful life of the asset. The College has identified asbestos abatement as a conditional asset retirement obligation. Asbestos abatement costs are estimated using a per square foot estimate for each impacted location. As of June 30, 2025 and 2024, the College has recorded a liability of approximately \$1,147,000, representing the estimated present value of these conditional asset retirement obligations, which is included in Other liabilities in the statements of financial position.

Other conditional asset retirement obligations may exist that are not estimable until a triggering event occurs (e.g., building sold) due to the absence of a range of potential settlement dates. Presently, the College does not have sufficient information to estimate the fair value of these obligations but does not believe these items are material to the College's financial statements.

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

(2) Financial Assets and Liquidity Resources

As of June 30, 2025 and 2024, financial assets and liquidity resources available within one year for general expenditures, including operating expenses, scheduled principal payments on debt, and capital construction expenditures not financed with debt, include the below:

	<u>2025</u>	<u>2024</u>
Financial assets:		
Cash and cash equivalents	\$ 21,205,013	27,543,193
Notes and accounts receivable, net	4,704,073	4,892,003
Pledges receivable, net, undesignated and collectible within one year	276,672	251,553
Subsequent year board approved endowment appropriation	<u>33,980,942</u>	<u>32,849,905</u>
Total financial assets available within one year	\$ <u>60,166,700</u>	<u>65,536,654</u>

The College's working capital and cash flows have seasonal variations due to the timing of student billing as well as a concentration of contributions received at calendar and fiscal year end. In addition to the liquidity resources stated in the above table, the College also has a revolving line of credit of \$30,000,000, less amounts outstanding of \$16,115,000, for working capital needs.

Additionally, as of June 30, 2025, the College has \$165,781,914 in quasi endowment which can be made available for general expenditure with approval from the Board of Trustees, subject to investment liquidity provisions. The College also anticipates collection of approximately \$15,900,000 of amounts currently included in pledges receivable within the next year, which are restricted by the donors for specific designated purposes, construction projects and endowment.

(3) Pledges Receivable, Net

Pledges receivable are expected to be collected as follows at June 30:

	<u>2025</u>	<u>2024</u>
Within one year	\$ 16,235,787	17,014,455
Between one year and five years	42,503,214	42,035,223
Greater than five years	<u>29,571,401</u>	<u>27,530,114</u>
Pledges Receivable	88,310,402	86,579,792
Less:		
Present value discount (0.29%–4.33%)	9,055,384	8,906,718
Allowance for doubtful pledges	<u>113,720</u>	<u>78,092</u>
Pledges Receivable, Net	\$ <u>79,141,298</u>	<u>77,594,982</u>

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

(4) Notes and Accounts Receivable, Net

The College extends credit, primarily to students, in the form of notes and accounts receivable for educational expenses. Notes receivable for student loans are expected to be collected within 10 years and interest rates average approximately 6%.

Notes receivable are recorded at their current unpaid principal balance and associated interest income is accrued based on the principal amount outstanding and applicable interest rates. An allowance for credit losses is recorded, which represents the amount which, in the opinion of management of the College, is necessary to account for probable losses related to current notes receivable. This allowance is determined based upon numerous considerations, including economic conditions, the specific composition of the notes receivable balance, as well as trends of delinquencies and write-offs. On a periodic basis, these factors are considered and the allowance for credit losses is adjusted accordingly with a corresponding adjustment to the provision for allowance for credit losses.

Notes and accounts receivable consist of the following at June 30:

	<u>2025</u>	<u>2024</u>
Notes receivable	\$ 7,320,828	7,023,648
Accounts receivable	4,296,414	4,523,245
	11,617,242	11,546,893
Less allowance for doubtful accounts	1,747,041	1,746,533
	<u>\$ 9,870,201</u>	<u>9,800,360</u>

Accounts and loans receivable are stated net of allowance for expected credit losses based on historical experience, current economic conditions, and reasonable and supportable forecasts.

(5) Investments and Fair Value

(a) Basis of Reporting

Investments include endowment, charitable gift annuities, pooled life income funds, and unrestricted operating investments. Investments are reported at estimated fair value.

Fair value represents the price that would be received upon the sale of an asset or paid upon the transfer of a liability in an orderly transaction between market participants as of the measurement date. Except for investments reported at NAV as a practical expedient to estimate fair value, the College uses a three-tiered hierarchy to categorize those assets and liabilities carried at fair value based on the valuation methodologies employed. Financial instruments measured and reported at fair value are classified and disclosed in one of the following categories:

- Level 1 valuation based on quoted prices (unadjusted) in active markets for identical assets or liabilities that the College has the ability to access at the measurement date.
- Level 2 valuation based on observable prices that are based on inputs not quoted in active markets but corroborated by market data for identical assets or liabilities.

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

- Level 3 valuation based on unobservable inputs that are used when little or no market data is available.

The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the fair value measurement in its entirety. The College utilizes valuation techniques that maximize the use of observable inputs and minimizes the use of unobservable inputs to the extent possible. Transfers between categories occur when there is an event that changes the inputs used to measure the fair value of an asset or liability. Transfers between fair value categories are recognized at the end of the reporting period when occurred.

The College's investments as of June 30, 2025, are summarized in the following table:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Redemption frequency</u>	<u>Days' notice</u>
Investments measured at fair value:						
Cash equivalents	\$ 45,341,177	45,341,177			Daily	1
Short-term investments	5,264,969	5,264,969			Daily	1
Common stocks and mutual funds	143,374,017	143,374,017			Daily	1
Fixed income – bonds	8,775,112	8,775,112			Daily	1
Mortgages and other	52,998		52,998		Daily	1
Real assets	9,318,779	—		9,318,779	Illiquid	N/A
Assets held in beneficial trusts	<u>5,299,832</u>	<u>4,832,293</u>	<u>467,539</u>		Illiquid	N/A
Total investments at fair value	<u>217,426,884</u>	<u>\$ 207,587,568</u>	<u>520,537</u>	<u>9,318,779</u>		
Investments measured at NAV:						
Commingled funds:						
International equities	21,160,043				Monthly	10
Global equities	115,892,600				Monthly - Illiquid	30-N/A
Private equity and venture capital	95,365,595				Illiquid	N/A
Multistrategy funds	31,586,580				Quarterly – Illiquid	60–N/A
Hedged equity funds	69,234,299				Monthly – Illiquid	5–N/A
Emerging markets funds	14,427,755				Quarterly	60–N/A
Real assets	<u>34,757,080</u>				Illiquid	N/A
Total investments measured at NAV	<u>382,423,952</u>					
Total investments	<u>\$ 599,850,836</u>					

UNION COLLEGE
Notes to Financial Statements
June 30, 2025 and 2024

The College's investments as of June 30, 2024, are summarized in the following table:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Redemption frequency</u>	<u>Days' notice</u>
Investments measured at fair value:						
Cash equivalents	\$ 45,568,874	45,568,874	—	—	Daily	1
Short-term investments	4,905,033	4,905,033	—	—	Daily	1
Common stocks and mutual funds	99,943,816	99,943,816	—	—	Daily	1
Fixed income – bonds	10,979,180	10,979,180	—	—	Daily	1
Mortgages and other	55,165	—	55,165	—	Daily	1
Real assets	6,815,813	—	—	6,815,813	Illiquid	N/A
Assets held in beneficial trusts	4,915,239	4,530,014	385,225	—	Illiquid	N/A
Total investments at fair value	<u>173,183,120</u>	<u>\$ 165,926,917</u>	<u>440,390</u>	<u>6,815,813</u>		
Investments measured at NAV:						
Commingled funds:						
International equities	18,967,032				Monthly – Illiquid	10–N/A
Global equities	97,040,292				Monthly – 3 years	7-60
Private equity and venture capital	90,448,847				Illiquid	N/A
Multistrategy funds	36,886,611				Quarterly – Illiquid	45–N/A
Hedged equity funds	77,341,304				Monthly – Illiquid	60–N/A
Emerging markets funds	18,037,284				Monthly – Quarterly	60
Real assets	<u>31,271,990</u>				Illiquid	N/A
Total investments measured at NAV	<u>369,993,360</u>					
Total investments	<u>\$ 543,176,480</u>					

There were no changes in methodologies used at June 30, 2025 and 2024. Level 3 investments at June 30, 2025 and 2024 represent fund holdings with underlying investments in income producing real estate. Significant unobservable inputs related to these investments include capitalization rates applied to trailing net operating income, which are determined by comparing to similar properties and transactions based on factors such as market, age, and quality, and third-party brokers' opinions of value.

(b) Liquidity and Commitments

The limitations and restrictions on the College's ability to redeem or sell these investments vary by investment and range from required notice periods (generally 30 to 180 days after initial lock-up periods) for certain limited partnership and hedge funds, to specified terms at inception (generally 10 years) associated with private equity and venture capital interests.

UNION COLLEGE
Notes to Financial Statements
June 30, 2025 and 2024

Based upon the terms and conditions in effect at June 30, 2025, the College's investment funds can be redeemed or sold as follows:

Investments redemption period:	
Daily	\$ 202,808,273
Monthly	59,438,289
Quarterly	110,613,704
Semi-annual	30,266,179
Annual	41,602,706
Illiquid	<u>155,121,685</u>
Total	\$ <u>599,850,836</u>

Investment funds that are in the locked-up until liquidated category are primarily related to private equity, venture capital investments and real assets. The period of time until liquidation is not necessarily determinable by management, as liquidation terms are at the discretion of the applicable fund's investment manager subject to market conditions and the underlying complexities of the individual investments. These liquidity restrictions have been in effect since the initial purchase of the applicable funds.

Under the terms of certain limited partnership agreements, the College is obligated periodically to advance additional funding for certain funds that the College is invested in. At June 30, 2025, the College had commitments of approximately \$56,400,000 due through 2035, for which capital calls had not been exercised. Such commitments generally have fixed expiration dates or other termination clauses. The College maintains sufficient liquidity in its investment portfolio to cover such calls.

(c) Investment Return

The College utilizes an endowment spending policy that emphasizes total return. Total return consists of current yield (primarily interest and dividends) as well as the realized and unrealized gains and losses of pooled investments. The College's Board of Trustees designates a portion of the College's total investment return for support of current operations; the remainder is retained to support operations of future years and to offset potential market declines. The pooled endowment total return for the years ended June 30, 2025 and 2024, was approximately 10.2% and 11.1%, respectively.

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

The following schedule summarizes the investment return and its classification in the statements of activities:

	<u>2025</u>	<u>2024</u>
Interest income and dividends, net of fees	\$ 9,116,914	7,120,677
Net realized and unrealized gains	<u>53,652,570</u>	<u>48,301,892</u>
Total return on investments	62,769,484	55,422,569
Investment return designated for current operations	(33,100,239)	(26,062,742)
Other operating interest and investment income	<u>(1,378,538)</u>	<u>(1,336,544)</u>
Investment return net of amounts designated for current operations	\$ <u>28,290,707</u>	<u>28,023,283</u>

(6) Endowment

The College's endowment and similar funds consist of gifts restricted by donors, net assets without donor restrictions designated by management and the Board of Trustees for long-term support of the College's activities, and the accumulated investment return on these gifts and designated assets. Accumulated investment return consists of total endowment net investment return that has not been appropriated by the Board of Trustees for expenditure to support the operating activities of the College. Generally, only a portion of accumulated net investment return is made available for spending each year in accordance with an endowment utilization policy approved by the Board of Trustees and in accordance with the laws of the State of New York.

College designated endowment funds are net assets without donor restrictions that may be re-designated for authorized expenditures. At June 30, 2025 and 2024, endowment and similar funds balances are approximately \$605,200,000 and \$567,500,000, respectively, which includes pooled endowment net assets of approximately \$575,300,000 and \$539,300,000, respectively.

The College follows the New York Uniform Prudent Management of Institutional Funds Act (NYPMIFA) in the management of its endowment. The College has interpreted NYPMIFA as allowing the College to spend or accumulate the amount of an endowment fund that the College determines is prudent for the uses, benefits, purposes, and duration for which the endowment fund is established, subject to the intent of the donor as expressed in the gift instrument. The College classifies as net assets with donor restrictions (a) the original values of gifts donated to permanent endowments, (b) the original values of subsequent gifts to permanent endowments, (c) accumulations to permanent endowments made in accordance with the directions of the applicable donors' gift instruments at the times the accumulations are added to the funds, and (d) unspent endowment earnings until those amounts are appropriated for spending by the College's Board of Trustees in a manner consistent with the standard of prudence prescribed by NYPMIFA.

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

In accordance with NYPMIFA, the Investment Committee of the College's Board of Trustees considers the following factors in making a determination to appropriate or accumulate endowment funds:

- The duration and preservation of the fund
- The purposes of the College and the endowment fund
- General economic conditions
- The expected total return from income and the appreciation of investments
- Other resources of the College
- Where appropriate and where circumstances would otherwise warrant, alternatives to expenditure of and endowment fund, giving due consideration to the effect that such alternatives may have on the College
- The investment policies of the College

Total endowment net assets are classified as follows at June 30:

2025			
	Without donor restrictions	With donor restrictions	Total
Donor restricted	\$ —	439,430,148	439,430,148
Board designated	165,781,914	—	165,781,914
Total	\$ 165,781,914	439,430,148	605,212,062

2024			
	Without donor restrictions	With donor restrictions	Total
Donor restricted	\$ —	411,595,314	411,595,314
Board designated	155,872,342	—	155,872,342
Total	\$ 155,872,342	411,595,314	567,467,656

UNION COLLEGE
Notes to Financial Statements
June 30, 2025 and 2024

The following is a summary of the changes in endowment net assets for the year ended June 30, 2025:

	Without donor restrictions	With donor restrictions	Total
Pooled endowment net assets, June 30, 2024	\$ 144,412,951	394,851,799	539,264,750
Investment return, net of fees	15,433,439	42,735,601	58,169,040
Contributions (excluding pledges)	538,819	9,470,187	10,009,006
Amounts appropriated for expenditure	(9,085,615)	(23,083,818)	(32,169,433)
Other changes and reclassifications	71,300	1,000	72,300
Pooled endowment net assets, June 30, 2025	<u>151,370,894</u>	<u>423,974,769</u>	<u>575,345,663</u>
Other endowment and similar net assets, June 30, 2024	11,459,391	16,743,515	28,202,906
Investment return, net of fees	2,887,280	(138,000)	2,749,280
Contributions (excluding pledges)		26,042	26,042
Amounts appropriated for expenditure	(930,806)		(930,806)
Actuarial adjustments	1,424,554		1,424,554
Expired contracts		(1,176,178)	(1,176,178)
Other changes and reclassifications	(429,399)		(429,399)
Other endowment and similar net assets, June 30, 2025	<u>14,411,020</u>	<u>15,455,379</u>	<u>29,866,399</u>
Total endowment and similar net assets, June 30, 2025	<u>\$ 165,781,914</u>	<u>439,430,148</u>	<u>605,212,062</u>

UNION COLLEGE
Notes to Financial Statements
June 30, 2025 and 2024

The following is a summary of the changes in endowment net assets for the year ended June 30, 2024:

	Without donor restrictions	With donor restrictions	Total
Pooled endowment net assets, June 30, 2023	\$ 137,422,016	358,895,710	496,317,726
Investment return, net of fees	14,211,711	37,386,978	51,598,689
Contributions (excluding pledges)	535,613	13,604,800	14,140,413
Amounts appropriated for expenditure	(7,769,395)	(17,790,307)	(25,559,702)
Other changes and reclassifications	13,006	2,754,618	2,767,624
Pooled endowment net assets, June 30, 2024	<u>144,412,951</u>	<u>394,851,799</u>	<u>539,264,750</u>
Other endowment and similar net assets, June 30, 2023	9,240,954	16,566,483	25,807,437
Investment return, net of fees	2,447,336	40,000	2,487,336
Contributions (excluding pledges)	—	255,620	255,620
Amounts appropriated for expenditure	(503,040)	—	(503,040)
Actuarial adjustments	647,041	—	647,041
Expired contracts	—	(118,588)	(118,588)
Other changes and reclassifications	(372,900)	—	(372,900)
Other endowment and similar net assets, June 30, 2024	<u>11,459,391</u>	<u>16,743,515</u>	<u>28,202,906</u>
Total endowment and similar net assets, June 30, 2024	<u>\$ 155,872,342</u>	<u>411,595,314</u>	<u>567,467,656</u>

(a) Spending Policy

The College has a policy of appropriating for distribution to the budget each year a percentage of its pooled endowment based on the three-year average market value as of June 30, with a one-year lag. For the year ended June 30, 2025, the three fiscal years used in the calculation are the fiscal years ended June 30, 2021, 2022, and 2023. For the year ended June 30, 2024, the three fiscal years used in the calculation are the fiscal years ended June 30, 2020, 2021, and 2022.

The total pooled endowment spending was 6.3% and 5.1% for the fiscal years ended June 30, 2025 and 2024, respectively.

(b) Return Objectives and Risk Parameters

Investment objectives focus on generating a return sufficient to cover the spending rate, inflation, and the preservation of the purchasing power of the endowment while minimizing investment risk in the portfolio. The College is committed to a long-term investment policy that is based on balancing principles of strong growth over time, diversity of the portfolio, liquidity for the annual draw, and benchmarking against market indices and appropriate peer schools. Growth in the endowment

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

depends on contributions to the endowment from capital campaigns, the success of investment management, and the rate at which income is withdrawn from the endowment in support of the College's operating budget. The Investment Committee of the College's Board of Trustees meets quarterly to discuss various issues such as investment performance, market outlook, and liquidity needs.

(c) Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the value of the initial and subsequent donor gift amounts (underwater). When underwater endowment funds exist, they are classified as a reduction of net assets with donor restrictions. Deficiencies of this nature exist in 11 donor-restricted endowment funds, which together have an original gift value of approximately \$951,000, a current fair value of \$883,000 and a deficiency of \$68,000 as of June 30, 2025. As of June 30, 2024, deficiencies of this nature existed in 27 donor restricted endowment funds, which together have an original gift value of approximately \$5,572,000, a current fair value of \$5,371,000, and a deficiency of \$202,000. These deficiencies generally resulted from unfavorable market fluctuations that occurred shortly after the investment of new contributions for donor-restricted endowment funds and continued appropriation for certain programs for which donor permission was received as required by NYPMIFA and as was deemed prudent by the Board of Trustees.

For funds that are underwater, the gap between the current income and the spending formula is covered through appropriations from other board designated endowments and accumulated realized gains on these board designated endowments or other funds without donor restrictions.

(7) Land, Buildings, and Equipment

The following is a summary of land, buildings, and equipment at June 30:

	<u>2025</u>	<u>2024</u>
Land	\$ 101	101
Buildings	138,153,306	137,895,883
Building and other improvements	222,258,679	225,750,853
Equipment and furniture	28,241,615	26,918,377
Library books	5,132,188	5,132,188
Construction in progress	34,904,834	19,693,421
Artwork	<u>1,110,708</u>	<u>1,110,708</u>
	429,801,431	416,501,531
Less accumulated depreciation	<u>(152,417,215)</u>	<u>(139,358,722)</u>
	<u>\$ 277,384,216</u>	<u>277,142,809</u>

Capitalized interest was \$0 and \$117,315 during the years ended June 30, 2025 and 2024, respectively. Depreciation expense was \$13,148,600 and \$13,277,759 for the years ended June 30, 2025 and 2024,

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

respectively. For the years ended June 30, 2025 and 2024, fixed assets (original cost) disposed were \$160,100 and \$243,819, respectively, resulting in gains on disposal of \$273,037 and \$19,589, respectively.

Buildings, building and other improvements, and library books with the original cost of \$182,866,453 and accumulated depreciation of \$183,052,126 were deemed to be no longer in use and were disposed as of June 30, 2024.

At June 30, 2025 and 2024, the College has outstanding contracts totaling approximately \$1,848,000 and \$14,283,000, respectively, related to several projects expected to be completed within the next year.

(8) Long-Term Debt

The following is a summary of long-term debt, including associated premiums, discounts, and deferred costs of issuance:

	Maturity date	Interest rate	Outstanding at June 30	
			2025	2024
2013 Taxable Bonds – M&T Trust Company	November 15, 2043	5.45 %	\$ 40,410,000	40,410,000
2015 Taxable Bonds – M&T Trust Company	July 1, 2036	4.88 %	10,215,000	10,215,000
2017 Tax-exempt Bond – M&T Trust Company	January 1, 2047	5.00 %	40,835,000	40,835,000
2022 Tax-exempt Bonds – M&T Trust Company	July 1, 2052	5.00% – 5.25%	32,485,000	32,485,000
2024 Tax-exempt Bond – M&T Trust Company	July 1, 2038	5.00%	22,055,000	22,055,000
2024 Taxable Bonds – M&T Trust Company	July 1, 2044	5.63%	24,880,000	24,880,000
Total long-term debt – principal			170,880,000	170,880,000
Add unamortized bond premiums			13,818,795	14,522,441
Less unamortized bond discounts			(1,371,743)	(1,445,243)
Less deferred cost of issuance			(2,738,850)	(2,884,262)
Total long-term debt, net			\$ 180,588,202	181,072,936

Interest expense on long-term debt was \$8,449,704 and \$7,959,790 for 2025 and 2024.

Proceeds of long-term debt have been used by the College to primarily finance building and construction programs. The College is required to maintain various reserve accounts in conjunction with the debt agreements that are reported as deposits with bond trustees on the statements of financial position. Deposits with bond trustees are classified as Level 1 in the fair value hierarchy.

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

In November 2013, the College borrowed \$40,410,000 through taxable financing, with JPMorgan acting as the underwriter. The debt was used for the project costs of various building renovations/construction. The final maturity of the bond will be November 15, 2043 with a balloon payment due.

In June 2015, the College borrowed \$10,215,000 through taxable financing, with JPMorgan acting as the underwriter. The debt was used for the project costs of various building renovations/construction. The final maturity of the bond will be July 1, 2036 with a balloon payment due.

In October 2015, the College borrowed \$28,325,000 through taxable financing, with JPMorgan Chase acting as the underwriter. The debt was used to refinance amounts outstanding on prior debt issue. The original final maturity of the bond is July 1, 2031. This debt was refunded in June 2024 in connection with the \$22,055,000 bond issuance described below. There was no balance outstanding at June 30, 2025 or 2024.

In April 2017, the College borrowed \$74,702,514 through the Schenectady County Capital Resource Corporation, utilizing a tax-exempt revenue bond. \$50,000,000 of the debt was used toward the financing of the renovation/construction of the Science and Engineering Center. \$15,300,000 was used to refund Series 2010 bonds. The remaining amount of the debt proceeds was used to fund the Capitalized Interest Fund in the amount of \$7,900,000, as well as costs of issuance. The final maturity of the bond will be January 1, 2047. The bonds were issued at a premium of approximately \$10,000,000. This debt was partially refunded in June 2024 in connection with the \$24,880,000 bond issuance described below.

In June 2022, the College borrowed \$32,485,000 through the Schenectady County Capital Resource Corporation, utilizing a tax-exempt revenue bond. \$19,921,000 of the debt was used for the project costs of various building renovations and deferred maintenance. Approximately \$15,558,000 was used to refund the Series 2012 bonds, which included the outstanding principal balance and accrued interest. The remaining amount of the debt proceeds was used for costs of issuance. The final maturity of the bond will be July 1, 2052. The bonds were issued at a premium of approximately \$3,655,000.

In June 2024, the College borrowed \$22,055,000 through the Schenectady County Capital Resource Corporation, utilizing a tax-exempt revenue bond. \$5,000,000 of the debt will be used to finance certain capital improvement projects on the College's campus and certain future lease payments with respect to the Mohawk Harbor Hockey Arena. Approximately \$19,928,000 of the tax-exempt debt was used to refund the Series 2015A bonds, which included approximately \$19,560,000 of outstanding principal balance and \$368,000 of accrued interest. The remaining amount of the debt proceeds was used for cost of issuance. The final maturity of the bond will be July 1, 2038. The bonds were issued at a premium of approximately \$3,258,000.

In June 2024, the College borrowed \$24,880,000 through the Schenectady County Capital Resource Corporation, utilizing a taxable revenue. \$15,000,000 of the debt will be used to finance certain capital improvement projects on the College's campus and certain future lease payments with respect to the Mohawk Harbor Hockey Arena. Approximately \$8,693,000 of the taxable debt was used to refund a portion of the Series 2017 bonds, which included approximately \$8,500,000 of outstanding principal balance and \$193,000 of accrued interest. The remaining amount of the debt proceeds was used for cost of issuance. The final maturity of the bond will be July 1, 2044. The bonds were issued at a discount of approximately \$727,000.

UNION COLLEGE
Notes to Financial Statements
June 30, 2025 and 2024

Principal payments and maturities of long-term debt at June 30, 2025 are summarized as follows:

2026	\$	—
2027		—
2028		—
2029		—
2030		—
Thereafter		<u>170,880,000</u>
Principal maturities	\$	<u><u>170,880,000</u></u>

Lines of Credit

In June 2022, the College entered into a revolving line of credit in the amount of \$30,000,000 with NBT Bank, which expires on June 30, 2026. Each outstanding advance under the line of credit will accrue interest at a variable rate equal to the 1 month term secured overnight financing rate plus 1.25% at June 30, 2025, and June 30, 2024. Under the terms of the agreement, the College shall also maintain a balance of \$15,000,000 with NBT Bank or affiliates.

For the years ended June 30, 2025 and 2024, there was a balance of \$16,115,000 and \$10,000,000, respectively, outstanding on the line of credit.

(9) Benefit Plans

(a) Retirement Plan

The College has a defined contribution retirement plan under arrangements with Teachers' Insurance and Annuity Association and College Retirement Equities Fund (TIAA-CREF) and Fidelity, which provide for purchases of annuities and investments for all of its faculty members and nonacademic employees.

The College's contribution expense under this plan was approximately \$6,170,000 and \$6,185,000 for the years ended June 30, 2025 and 2024, respectively.

(b) Postretirement Healthcare Plan

The College has also elected to pay for a portion of healthcare benefits for retired employees based upon years of service at retirement date. The College recognizes the cost of healthcare benefits on an accrual basis over the working lifetime of employees.

The College provides health insurance benefits for eligible employees upon retirement and recognizes the underfunded status of a defined benefit postretirement plan as an asset or liability and recognizes changes in that funded status in the year they occur. The College uses a June 30 measurement date for its postretirement healthcare plan (the Plan).

UNION COLLEGE
Notes to Financial Statements
June 30, 2025 and 2024

The Plan's funded status, amounts recognized, significant assumptions used, contributions made, and benefits paid as of and for the years ended June 30, 2025 and 2024 are as follows:

	<u>2025</u>	<u>2024</u>
Change in benefit obligations:		
Benefit obligation at beginning of year	\$ 6,373,168	7,320,852
Service cost	288,176	287,702
Interest cost	306,173	304,198
Actuarial gain	91,017	(621,213)
Benefits paid	<u>(780,458)</u>	<u>(918,371)</u>
Benefit obligation at end of year	\$ <u>6,278,076</u>	<u>6,373,168</u>

There are no plan assets as of June 30, 2025 and 2024. All assets contributed to the plan were used to pay for benefits.

	<u>2025</u>	<u>2024</u>
Accrued benefit cost:		
Funded status	\$ (6,278,076)	(6,373,168)
Weighted average assumptions as of June 30:		
Discount rate – benefit obligation	4.68 %	5.11 %
Discount rate – periodic postretirement benefit cost	5.11 %	4.78 %

For measurement purposes, a 6.10% annual rate of increase in the per capita cost of covered healthcare benefits was assumed for 2025. The rate was assumed to increase to 6.60% for 2025 and then decrease gradually from 5.70% to 3.70% for 2027 and thereafter.

	<u>2025</u>	<u>2024</u>
Components of net periodic benefit cost:		
Service cost	\$ 288,176	287,702
Interest cost	306,173	304,198
Amortization of prior service credit	<u>(65,542)</u>	<u>(344,974)</u>
Net periodic postretirement benefit cost	\$ <u>528,807</u>	<u>246,926</u>

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

Amounts recorded in net assets without donor restrictions as of June 30, 2025 and 2024, but not yet amortized as components of net periodic benefit costs are as follows:

	<u>2025</u>	<u>2024</u>
Unamortized prior service credit	\$ —	65,542
Unamortized actuarial loss	<u>(268,075)</u>	<u>(177,058)</u>
Amount recognized as a decrease in net assets without donor restrictions	\$ <u><u>(268,075)</u></u>	<u><u>(111,516)</u></u>

The amortization of the above items expected to be recognized in net periodic costs for the year ending June 30, 2025 is \$0.

The following benefit payments, which reflect expected future service and the impact of the Medicare Part D subsidy, as appropriate, are expected to be paid:

	<u>Postretirement benefit payments</u>
2026	806,128
2027	834,618
2028	757,398
2029	706,494
2030	663,813
2031–2035	<u>3,187,385</u>
Total	\$ <u><u>6,955,836</u></u>

UNION COLLEGE
Notes to Financial Statements
June 30, 2025 and 2024

(10) Net Assets

Net assets consist of the following at June 30:

	<u>2025</u>	<u>2024</u>
With donor restrictions:		
Pledges for instruction, scholarship, facilities, and other departmental support	\$ 79,141,298	77,594,982
Capital projects	5,367,416	101,170
Pooled endowments	423,974,769	394,851,799
Life income and annuity agreements	786,418	1,936,554
Funds in trust and other nonpooled endowments	14,668,961	14,806,961
Annual restricted scholarships and other funds	7,945,789	8,261,905
Total	<u>\$ 531,884,651</u>	<u>497,553,371</u>
Without donor restrictions:		
Operating, plant and other	\$ 93,194,823	108,552,987
Quasi endowments	165,781,914	155,872,342
Total	<u>\$ 258,976,737</u>	<u>264,425,329</u>

Quasi endowments without donor restrictions comprise amounts designated by the Board of Trustees to function as an endowment.

(11) Natural Expenses

The College's primary program service is undergraduate instruction. Expenses related to academic support, student services, institutional support, and auxiliaries are incurred in the support of this primary program activity. Operating expenses presented by natural and functional classification are as follows for the fiscal years ended June 30:

	2025						
	Salaries and wages	Benefits	Supplies and services	Depreciation and amortization	Interest	Utilities, maintenance and other	Total
Instructional and departmental research	\$ 30,868,220	\$ 11,255,632	\$ 9,822,324	\$ 3,508,348	\$ 2,559,663	\$ 1,885,161	59,899,348
Sponsored research programs	\$ 590,002	\$ 138,642	\$ 426,130	\$ 154,719	\$ -	\$ 2,993	1,312,486
Academic support	\$ 4,806,728	\$ 1,752,701	\$ 2,182,739	\$ 779,633	\$ 568,814	\$ 418,925	10,509,540
Student services	\$ 6,477,734	\$ 2,362,008	\$ 1,455,159	\$ 519,755	\$ 379,209	\$ 279,283	11,473,148
Institutional support	\$ 16,343,532	\$ 5,959,423	\$ 5,565,984	\$ 1,988,064	\$ 1,450,475	\$ 1,068,258	32,375,736
Auxiliary operations	\$ 2,363,979	\$ 861,989	\$ 13,169,190	\$ 4,703,785	\$ 3,431,844	\$ 2,527,512	27,058,299
Intercollegiate athletics and other	\$ 4,934,673	\$ 1,799,354	\$ 4,183,582	\$ 1,494,296	\$ 1,090,227	\$ 884,742	14,386,874
Total expenses	\$ 66,384,868	24,129,749	36,805,108	13,148,600	9,480,232	7,066,874	157,015,431

UNION COLLEGE
Notes to Financial Statements
June 30, 2025 and 2024

	2024						
	Salaries and wages	Benefits	Supplies and services	Depreciation and amortization	Interest	Utilities, maintenance and other	Total
Instructional and departmental research	\$ 28,769,240	10,042,178	7,612,469	3,198,929	3,174,011	1,960,152	54,756,979
Sponsored research programs	385,575	134,589	978,703	—	—	—	1,498,867
Academic support	6,656,513	2,323,520	3,460,495	707,339	771,104	1,784,791	15,703,762
Student services	4,986,965	1,740,748	3,510,624	715,628	180,802	298,392	11,433,159
Institutional support	13,926,908	4,861,320	9,202,262	1,803,714	713,873	809,470	31,317,547
Auxiliary operations	4,808,692	1,678,520	10,257,894	4,706,915	2,661,148	1,979,105	26,092,274
Intercollegiate athletics and other	4,914,802	1,715,559	3,611,075	1,355,733	503,221	380,543	12,480,933
Total expenses	\$ 64,448,695	22,496,434	38,633,522	12,488,258	8,004,159	7,212,453	153,283,521

Depreciation, utilities and maintenance costs, interest expense, and employee benefits are allocated to the functional expense categories reported within the operating section of the statements of activities. Depreciation and utilities and maintenance costs are allocated based upon the estimated use of facilities and equipment. Interest expense is allocated based on specific identification of the use of debt proceeds. Employee benefits are allocated based on related salary expense.

Expenses associated with fundraising activities of the College were approximately \$4,590,000 and \$4,144,000 in 2025 and 2024, respectively, and are included in institutional support. Costs incurred include expenses related to solicitation activities to obtain gifts and bequests, as well as special cultivation events that may result in contributions that will be received in future periods.

(12) Related Parties

The Alumni Council of Union College, Inc. (the Alumni Council) was formed to provide structure for the alumni of the College to participate in and advance the interest of the College. The Alumni Council is classified as a tax-exempt organization under Internal Revenue Code (Code) Section 501(c)(3) and as a supporting organization under Code Section 509(a)(3). The College provided \$87,688 and \$87,725 in support to the Alumni Council for various events and expenses during the year ended June 30, 2025 and 2024, respectively. The Alumni Council similarly supports College-sponsored alumni events and outreach. The College received \$67,000 and \$83,000 from the Alumni Council during the years ended June 30, 2025 and 2024, respectively.

From time to time, within the normal course of operations, the College receives contributions, both in the form of cash and promises to give (pledges), from members of the College's Board of Trustees. Such trustees are not part of the College's management team and do not have a significant business relationship with the College.

The College has investments in funds where members of the Board of Trustees serve as a manager, director, or partner. These investments include limited partnerships that provide investment management services for a portion of the College's absolute return portfolio and several funds for cash and cash equivalents. These investments were made in compliance with the College's conflict of interest policy. As of June 30, 2025, the College held \$3,142,337 in these funds, which are included in the College's long-term investment portfolio.

UNION COLLEGE

Notes to Financial Statements

June 30, 2025 and 2024

The College has an outstanding commitment of \$1,866,929 to contribute or invest additional funds to these investments. The College took measures to mitigate any actual or perceived conflict, including requiring that these transactions be conducted at arm's length, for good and sufficient consideration, based on terms that are fair and reasonable to and in the best interest of the College and in accordance with applicable conflict of interest laws.

(13) Subsequent Events

For purposes of determining the effects of subsequent events on these financial statements, management has evaluated events subsequent to June 30, 2025 and through May 1, 2026, the date on which the financial statements were issued. There were no additional matters that required adjustment to or disclosure in the financial statements, except as disclosed in note 1(o).